THE MOOD MAP

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The Mood Map – from Thoughts to Reality					
	Thinking State	Feeling State	Behaviours	ROI	
HIGHER STATES →	(Beliefs and	(Emotional	(Actions and	(Results,	
	Attitudes)	Response)	Reactions)	Outcomes, and	
				Impacts)	
	"I'm resourceful"	Confident	Graceful	Joy	
	Up to my life	Inspired	Creative	Peace	
	Worthy	Eager	Purposeful	Bliss	
	Enough	Optimistic	Responsive	Resiliency	
	"I'm grateful"	Generous	Contribute	Fulfillment	
	Appreciative	Empowered	Give	Intimacy	
	Unique	Abundant	Support	Safety	
	Precious	Positive	Thanks	Partnership	
	"I'm curious"	Open	Ask questions	Learning	
	Wonderment	Accepting	Attentive	Connection	
	Interested	Fascinated	Disclosing	Trust	
	Inviting	Surprised	Respectful	Rapport	
	\$ CHOICE \$				
← LOWER STATES	"I'm separate"	"Better than"	Critical/Discount	Tension	
	You vs. Me	(Arrogant)	Judgement/Blame	Distance	
	Judgement	"Less than"	Defend/Protect	Withdrawal	
	Comparing	(Resentful)	Stuff	Compliance	
	"I am my role"	Insecure	Attributors	Conflict	
	I am identified	Threatened	Resistance	Struggle	
	Take it personally	Suspicious	Attack	Politics	
	Win/Lose	Afraid	Sabotage	War	
	"I'm powerless"	Depressed	Frozen	Victim	
	l can't	Out of control	Wait/Hope	Sinking	
	I'm stuck	Alone	Negative	Others control you	
	I'm helpless	Despair	Reactionary	Giving up	



The Mood Map

Mental and emotional functioning is closely connected. Our conscious awareness and the quality of our thinking directly influence our emotional and feeling responses. To the extent that we are able to become aware of this relationship and begin to manage the thinking processes for ourselves, we may be able to function at higher levels of emotional health and performance.

The Mood Map, can help. Reading from left to right on the Mood Map, we see the causal connection between our thinking state and our feeling response, which influences our behaviours, which affect our outcomes. In addition, there is a vertical dimension, with upper and lower levels of thinking that manifest unique outcomes.

It is helpful to use the Mood Map in reverse, as a guide to understanding how your thinking impacts your personal effectiveness. Think of a personal or work situation in which you might have strong feelings. Start on the right side of the map by locating the ROI that you are currently experiencing. Next, check to see if the behavioural pattern is similar to what is indicated in the Behaviour column. Reading to the left, determine whether the associated Feeling State may underlie those behaviours and the extent to which your Thinking State has brought about the results. If you find connections and determine a causal relationship, work on the left side of the map.

Examine, accept, and consciously change (elevate) the beliefs, thoughts and attitudes that may be creating the context for your present result. High-performing individuals seem to have highperformance belief systems that they consciously develop, monitor and feed with helpful and powerful thoughts. This starts with high levels of self-awareness.

Many of my life experiences pretty well match the words on the Mood Map, which are meant as indicators only. Your personal life experiences may match to a greater or lesser degree. Play with this Mood Map and see what connections you can make as you coach people (and are coached). Keep it light. If it works, use it. You may find that you and others are able to see issues and problems more clearly, and to more quickly discover solutions, when you are experiencing a more elevated, healthier state of mind.

Source: The Heart of Coaching 4th Edition, Thomas G. Crane